



http://www.jms.cc/
Company Code No. 7702

Financial Statements
for the 2nd quarter of fiscal year ending March 31, 2015
(From Apr. 1, 2014 to Sep. 30, 2014)

Summary of consolidated results

The assessment figures described on this report are based on available information at this moment, including uncertain data. Actual results may be different from the figures.

Highlights in Business Results



5th straight year of increased sales, but decreased profit for first half of the FYE Mar. 2015

Sales: JPY 26,249 million, up 2.1%

(%: compared with previous year)

Sales	[Japan] -Strong sales of hemodialysis machine and cardiopulmonary blood tubing sets -Sales drop of cardiopulmonary equipments
	[Overseas] -Strong sales of AV fistula needles -Favorable foreign exchange conditions by the weak yen

Operating income: JPY 46 million (down 76.5%),

Ordinary income: JPY 143 million (down 67.8%), Net income: JPY 72 million (down 63.8%)

Profit	-The influence of reimbursement price cuts in Japan -Increase of labor cost in Southeast Asia
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Revision of consolidated business forecast for the FY ending Mar 31. 2015

Because of the above mentioned reason, consolidated business forecast for the fiscal year ending March 31, 2015 has been revised

Consolidated Business Results



5th straight year of increased sales, but decreased profit

(unit: JPY million)

	Apr. - Sep. 2013 Results	Apr. - Sep. 2014		Year -over- Year	Diff. from forecast
		Previous Forecast	Results		
Sales	25,714	26,800	26,249	2.1%	(2.1%)
Operating Income	196	400	46	(76.5%)	(88.5%)
Ordinary Income	444	500	143	(67.8%)	(71.4%)
Net Income	200	300	72	(63.8%)	(76.0%)
Net Income per share	JPY 4.12	JPY 6.15	JPY 1.49	---	---

Exchange Rate (average during period)

(unit: JPY)

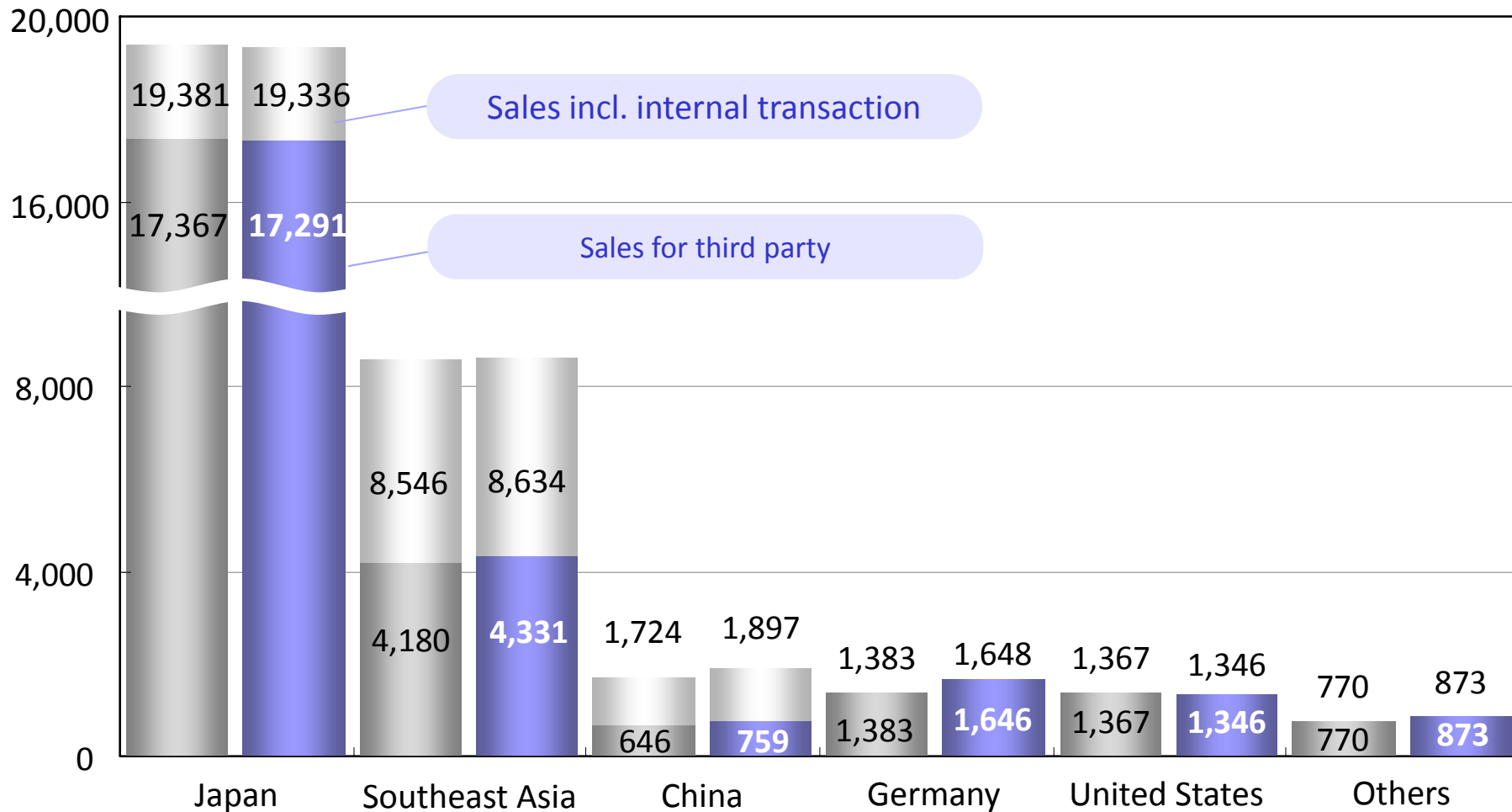
US Dollar	98.85	100.00	103.04	---	---
Euro	125.50	134.00	140.43	---	---
Singapore Dollar	78.55	81.00	82.31	---	---

Sales by segment (geographical area)



Apr. – Sep. 2013
 Apr. – Sep. 2014

(unit: JPY million)

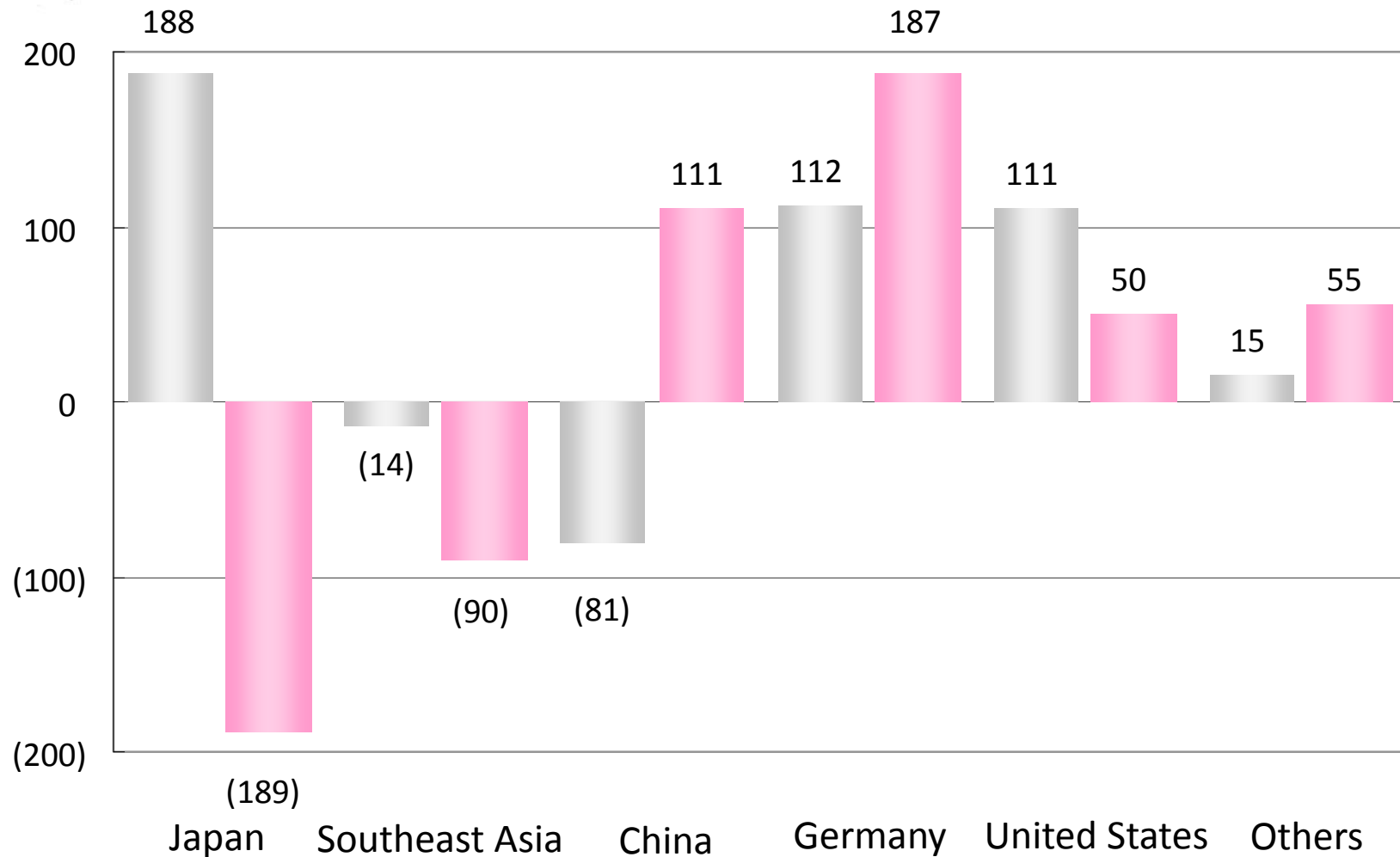


Profit by segment (geographical area)



(unit: JPY million)


Apr. – Sep. 2013 Apr. – Sep. 2014



Summary by segment (geographical area)




?: year-over-year



Japan

Sales	19,336 JPY mil.	(0.2%)
Ordinary Income	(189) JPY mil.	—%


-Strong sales of hemodialysis machine and cardiopulmonary blood tubing sets were offset by the sales drop of cardiopulmonary equipments, reducing net sales



Southeast Asia

Sales	8,634 JPY mil.	1.0%
Ordinary Income	(90) JPY mil.	—%

-Continued growth in the sales of AV fistula needles for Western markets raised net sales



China

Sales	1,897 JPY mil.	10.1%
Ordinary Income	111 JPY mil.	—%

-Continued growth in the sales of AV fistula needles for Western and the domestic markets raised net sales

Pre-Connected cardiopulmonary blood tubing sets

Conventional cardiopulmonary blood tubing sets require to be connected with various medical devices and tubes. Pre-Connected cardiopulmonary blood tubing sets are made to order and ready to use. They are useful in reducing set-up time and errors in connections, promoting infection control, and contributing to waste reduction through minimal packaging.



Hemodialysis Machines

Hemodialysis machine is a device for pulling blood from a patient into an extracorporeal circuit. The blood is purified by a dialyzer and returned to the patient by the hemodialysis machine.

Summary by segment (geographical area)



?: year-over-year



Germany

Sales	1,648 JPY mil.	19.2%
Ordinary Income	187 JPY mil.	66.8%

-Strong sales of AV fistula needles for Europe raised net sales



United States

Sales	1,346 JPY mil.	(1.5%)
Ordinary Income	50 JPY mil.	(54.5%)

-Sales drop of blood bags for the South and Central America reduced net sales



Others

Sales	873 JPY mil.	13.4%
Ordinary Income	55 JPY mil.	256.1%



AV Fistula Needle

AV fistula needle is for pulling blood from a patient during a dialysis therapy.



Blood bags

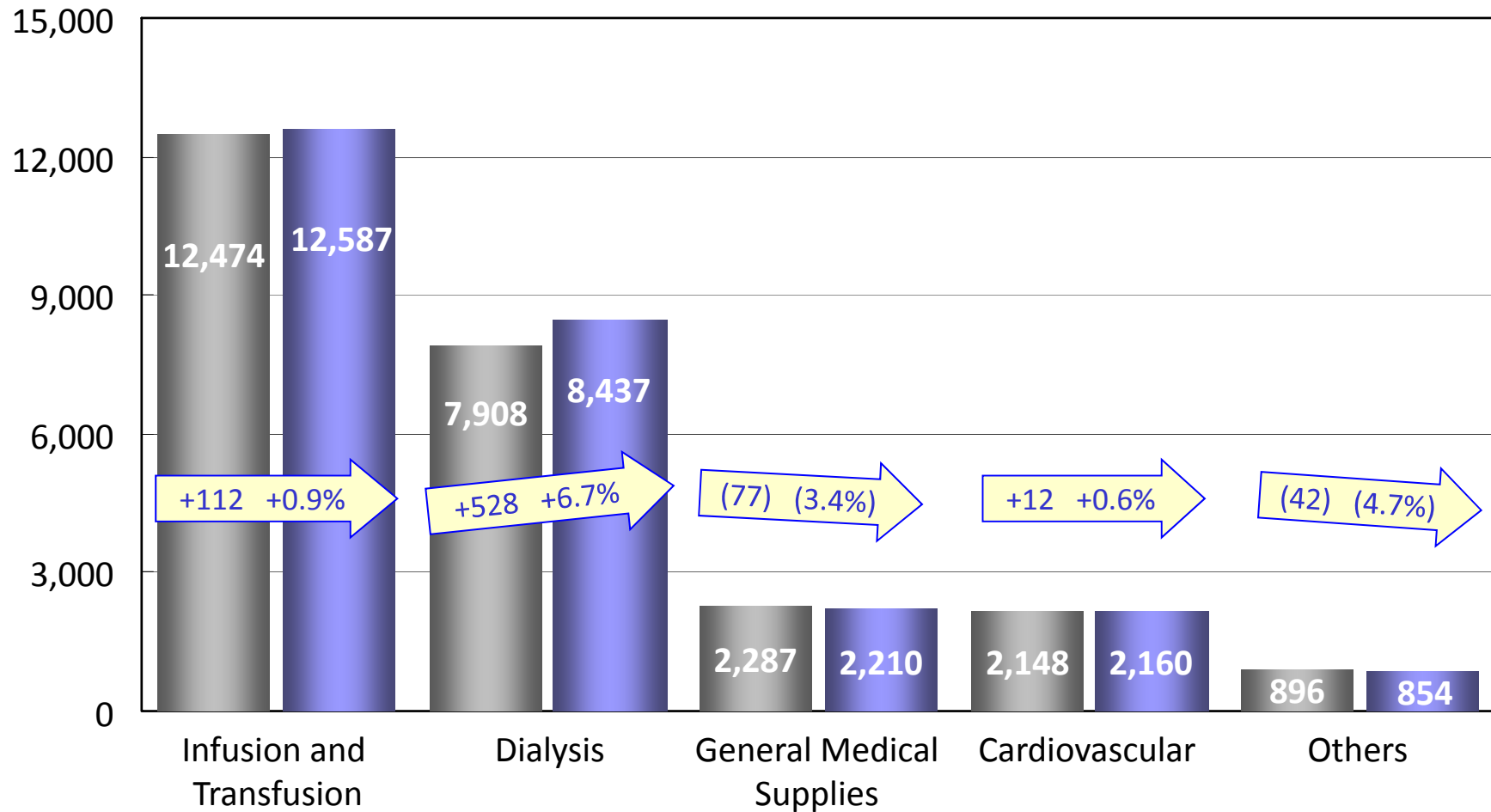
Blood bag is used for collection, storage and transfusion of blood.

Sales by Business Segment



(unit: JPY million)

Apr. – Sep. 2013 Apr. – Sep. 2014

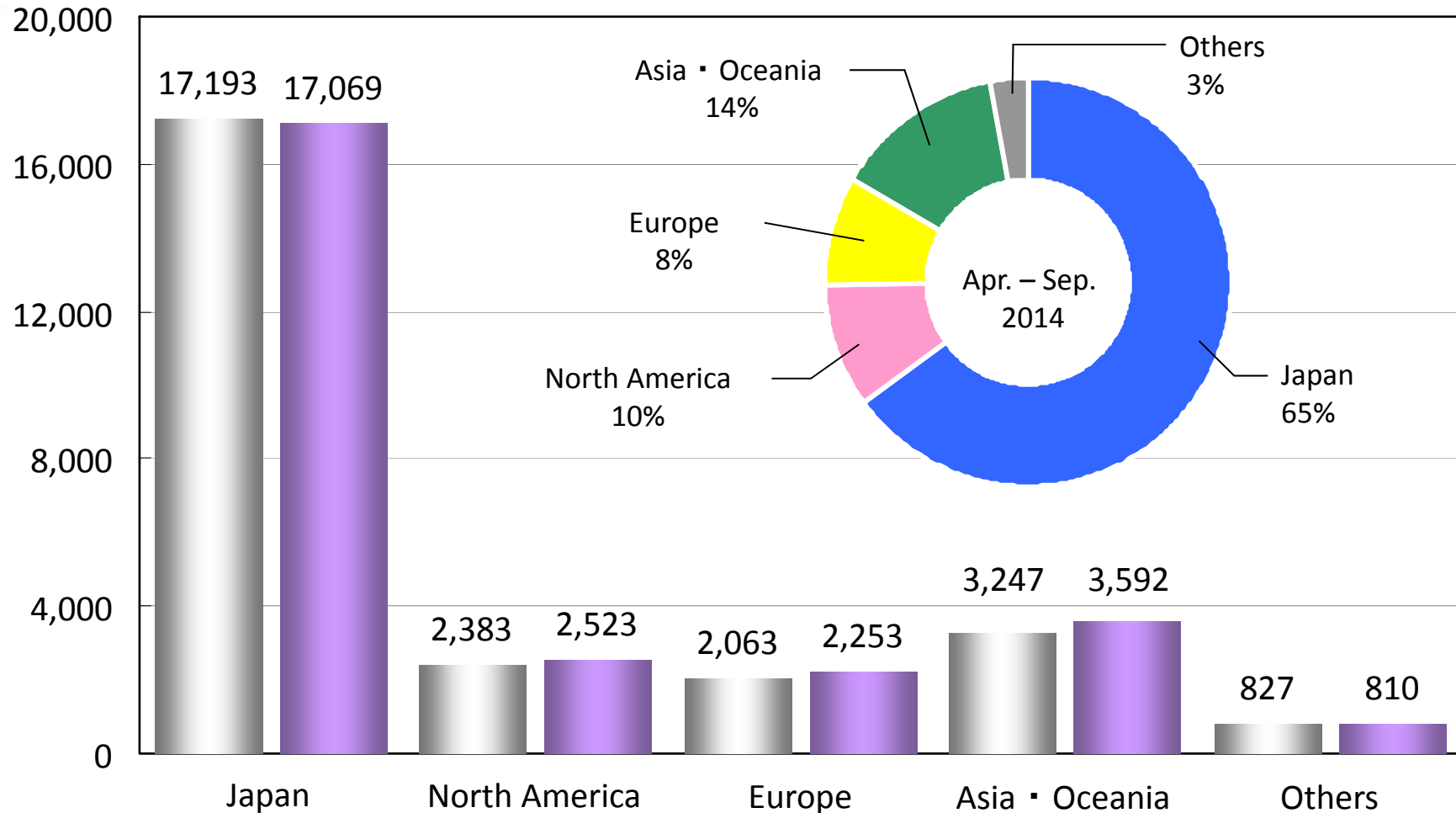


Sales by Segment (Customer's Location)



Apr. – Sep. 2013
 Apr. – Sep. 2014

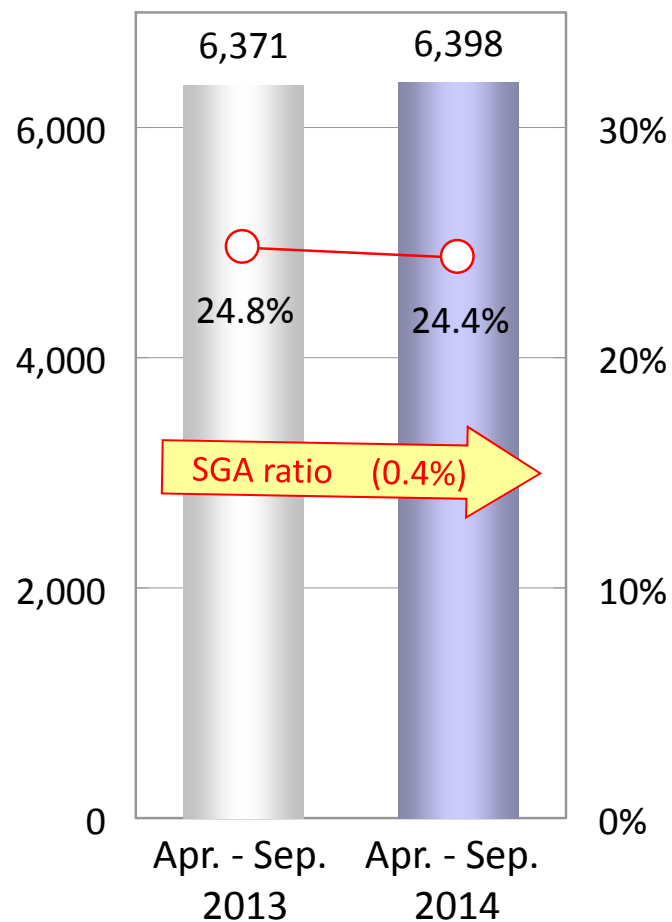
(unit: JPY million)



Selling, General and Admin. Expenses



(unit: JPY million)



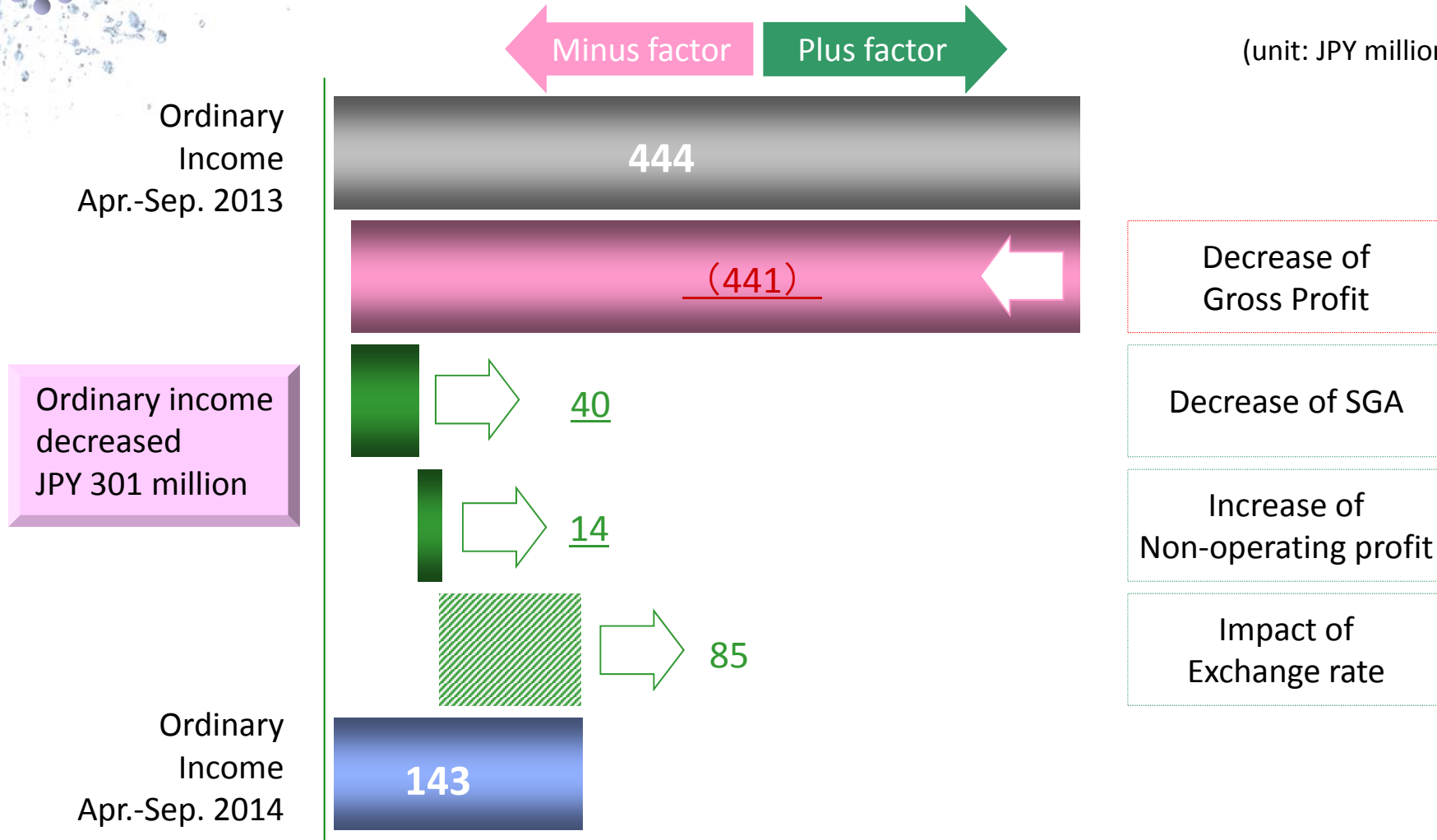
(unit: JPY million)

	Apr. - Sep. 2013	Apr. - Sep. 2014	Diff.	Year-over-Year
Labor Cost	2,797	2,799	1	0.1%
Transport	790	846	56	7.1%
R & D	585	552	(33)	(5.7%)
Depreciation	196	213	17	8.7%
Others	2,001	1,986	(14)	(0.7%)
Total	6,371	6,398	27	0.4%

Ordinary Income: Compared with the previous year



(unit: JPY million)



The underlined figures exclude impact of exchange rate.

Forecast for FYE Mar. 2015



(unit: JPY million)

	FYE Mar. 2014 Result	FYE Mar. 2015 Forecast		
		Previous Forecast	New Forecast	Amount Changed
Sales	53,860	56,000	55,000	(1.8%)
Operating Income	900	1,200	700	(41.7%)
Ordinary Income	1,187	1,400	800	(42.9%)
Net Profit	207	800	450	(43.8%)
Net profit per hare	JPY 4.25	JPY 16.41	JYP 9.23	---

Exchange Rate (average during period)				(unit: JPY)
US Dollar	100.24	100.00	105.00	---
Euro	129.68	134.00	139.00	---
Singapore Dollar	79.62	81.00	84.00	---

Consolidated business forecast for the fiscal year ending March 31, 2015 has been revised, due to the above mentioned business results.

- Date shows the press release date.

-Launching new product “NEO SHIELD”,
Closed Mixing/Infusion System for Anticancer Drug.
Sep. 26, 2014

-Launching new product “JMS Mobile Cardiopulmonary Simulator”.
Sep. 2, 2014

-Launching new product “JMS Syringe Pump SP-520”.
Aug. 28, 2014



“NEO SHIELD”



“JMS Syringe Pump SP-520”



“JMS Mobile Cardiopulmonary Simulator”



The Bridge to Good Health Care



JMS will continue its activities for contributing to medical care, with our corporate philosophy “Patient comes first”.

JMS continue to dedicate effort to creating happiness for patients, their families and medical staff in line with its basic principle, **“delivering goods and services for our customer’s satisfaction ”**.

Thank you very much for your patronage and support.