

Financial Statements for the 3rd quarter of fiscal year ending March 31, 2018 (From Apr. 1, 2017 to Dec. 31, 2017)

Summary of consolidated results

JMS Co., Ltd.

Company Code No. 7702

February 8, 2018

Highlights in Business Results



(unit: JPY million)

	Apr Dec. 2016 Results	Apr Dec. 2017 Results	Diff.	Year-over- Year
Sales	41,773	41,983	209	0.5%
Operating Income	1,053	548	(505)	(47.9%)
Ordinary Income	1,397	713	(684)	(49.0%)
Profit attributable to owners of parent	1,174	497	(676)	(57.6%)
Net Income per share ※	JPY 48.18	JPY 20.43		

Exchange Rate		US Dollar	106.63	111.70
	(average during period)	Euro	121.17	124.55
(unit: JPY) Singapore Dollar		77.60	81.60	

Increased in sales, but decreased in profit for the 3rd Quarter of FYE Mar. 2018

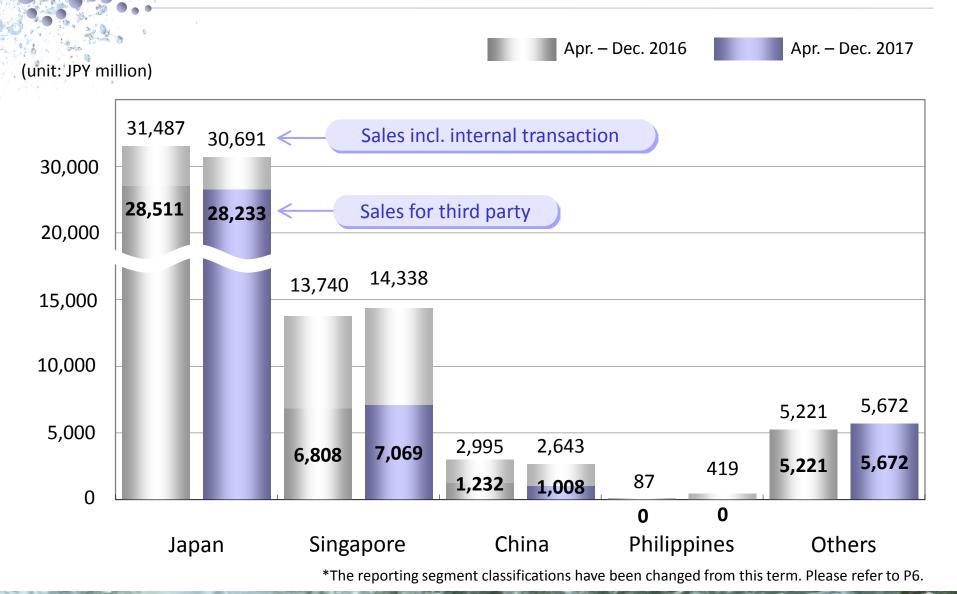
Sales	Japan	-Increased sales of Closed Mixing/Infusion System for Anticancer Drug "NEO SHIELD"
es	Overseas	-Increased sales of AV Fistula Needle -Decreased sales of Dialyzer

- -The increase in depreciation by production equipment and the increase in selling cost.
- -The addition of equity in earnings of affiliates resulted in an ordinary income

^{*}We have conducted a share consolidation of common stock of JMS Co., Ltd. pursuant to which two (2) shares were consolidated into one (1) share effective as of October 1, 2017. Accordingly, the "Net income per share" has been calculated assuming that such share consolidation has been conducted at the beginning of the previous fiscal year.

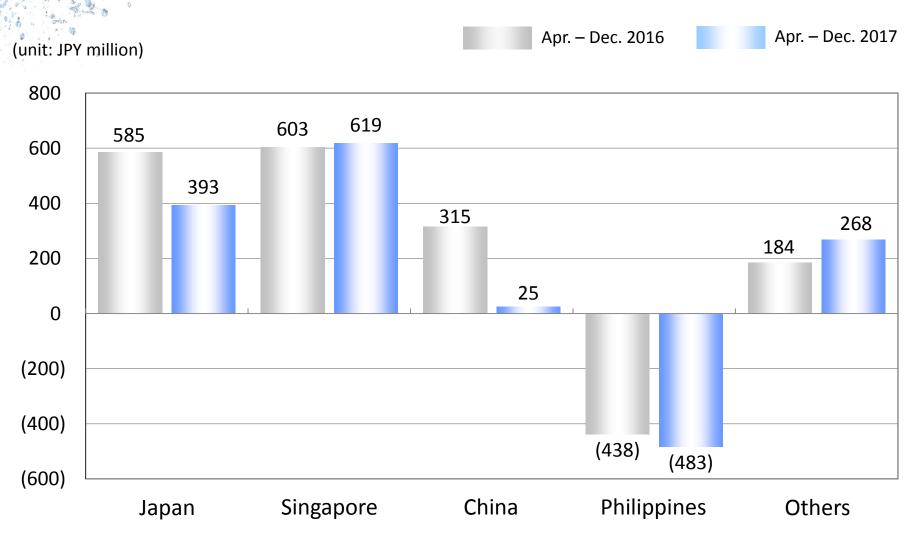
Sales by segment (geographical area)





Profit by segment (geographical area)





^{*}The reporting segment classifications have been changed from this term. Please refer to P6.

Summary by segment (geographical area)





Japan

Sales 30,691 JPY mil. (2.5%)

Ordinary Income 393 IPV mil (32.8%)

-Increased sales of Closed Mixing/Infusion System for Anticancer Drug "NEO SHIELD" was offset by the sales drop of intersegment transactions, reducing net sales

- Despite the dividend income from affiliated companies, the influence of decrease sales and the increase sales cost resulted in a profit



Singapore

Sales 14,338 JPY mil. 4.3%

Ordinary Income 619 IPY mil 2.7%

-Increased sales of AV fistula needles for North America market raised net sales

-The influence of increased sales and decreased manufacturing cost resulted in a profit

*This segment includes Indonesia local subsidiary.



China

Sales 2,643 JPY mil. (11.8%)

Ordinary Income 25 IPY mil (91.9%)

-Decreased sales of Dialyzer for the domestic market reduced net sales

-The influence of decreased sales resulted in a profit

(%: year-over-year)



Closed Mixing/Infusion System for Anticancer Drug "NEO SHIELD"

"NEO SHIELD" supports safe and easy handling of anticancer drugs on the medical frontline.

Summary by segment (geographical area)



(%: year-over-year)



Sales

(378.1%)419 IPY mil

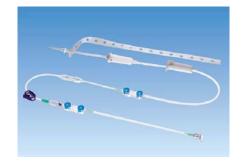
Ordinary loss

(483) JPY mil.

- %

-Increased sales of Infusion Sets for Japan market raised net sales

-The influence of increased sales was offset by the increased of foreign exchange losses increased a loss





Others

Sales 8.6% 5,672 IPY mil

Ordinary Income 268 JPY mil. (45.6%)

*This segment includes business activity of domestic subsidiaries, Germany, United States and South Korea.

Infusion set with a needleless access port, "PLANECTA"

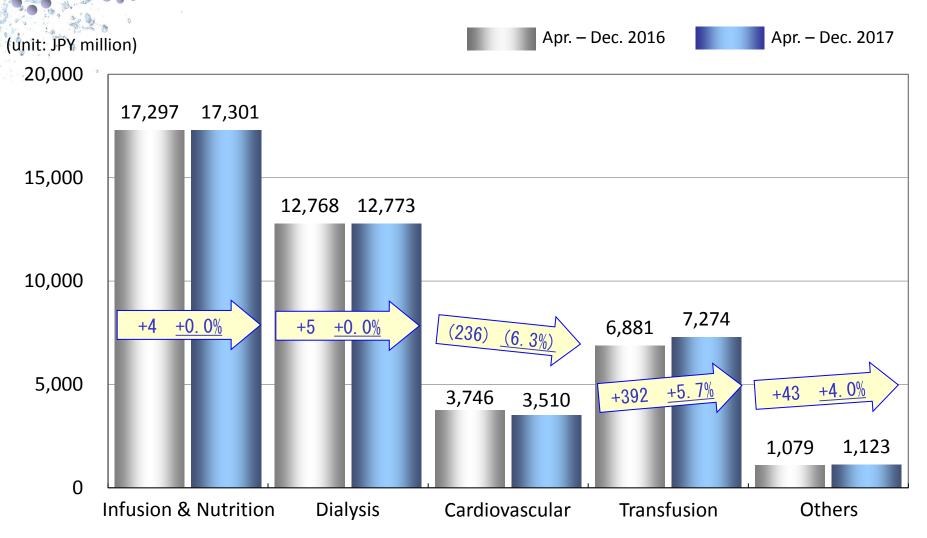
Infusion set is used for drug administration to a human body. "PLANECTA" is a needleless access port, allowing connections without a needle, which offers minimized infection risk to patients and medical staff by reducing the risk of contamination coming from blood or solution, and preventing needle-stick accidents.

The segment classification has changed starting this first quarter as below:

- •With its increased importance, "Philippines" was added as a reporting segment which was previously included in "Others".
- "Germany" and "United States" in the past is included in "Others".
- "Southeast Asia" in the past is restated as "Singapore".
- •The previous term's segment information is indicated in accordance with the new classifications.

Sales by Business Segment



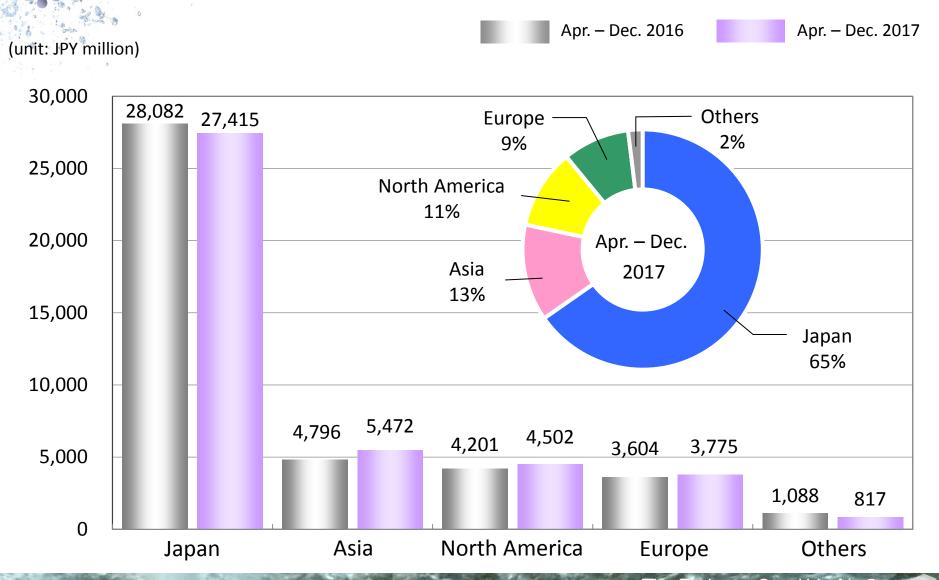


^{*}Due to organizational reconstructing, the business segment has also changed from this term.

 $[\]hbox{*The previous term's segment information is indicated in accordance with the new classifications.}$

Sales by Segment (Customer's Location)



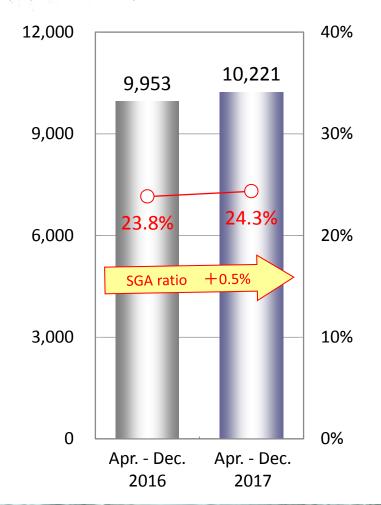




Selling, General and Admin. Expenses



(unit: JPY million)

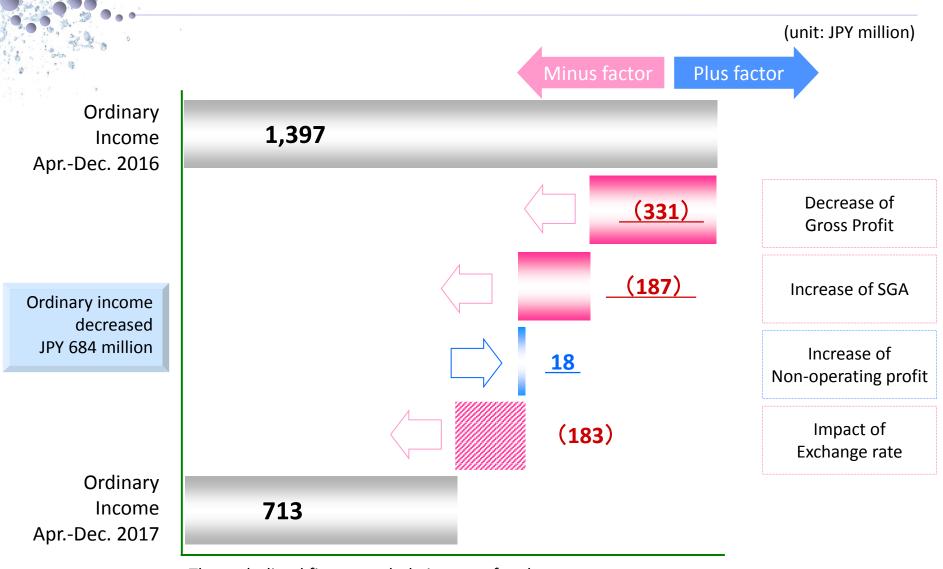


(unit: JPY million)

	Apr Dec. 2016	Apr Dec. 2017	Diff.	Year -over- Year
Labor Cost	4,291	4,345	53	1.3%
Transport	1,186	1,210	24	2.1%
R & D	1,105	1,072	(33)	(3.0%)
Depreciation	287	258	(29)	(10.3%)
Others	3,082	3,334	251	8.2%
Total	9,953	10,221	267	2.7%

Ordinary Income: Compared with the previous year





The underlined figures exclude impact of exchange rate.

*Forecast for FYE Mar. 2018



(unit: JPY million)

	FYE Mar. 2017 Result	FYE Mar. 2018 Forecast	Year -over- Year
Sales	55,574	56,000	0.8%
Operating Income	1,106	700	(36.7%)
Ordinary Income	1,451	900	(38.0%)
Profit attributable to owners of parent	1,182	600	(49.3%)
Net Income per share(%)	JPY 48.51	JPY 24.62	

Exchange Rate	US Dollar	108.38	112
(average during period)	Euro	120.33	127
(unit: JPY)	Singapore Dollar	78.26	82

We have conducted a share consolidation of common stock of JMS Co., Ltd. pursuant to which two (2) shares were consolidated into one (1) share effective as of October 1, 2017. Accordingly, the "Net income per share" has been calculated assuming that such share consolidation has been conducted at the beginning of the previous fiscal year.

Topics



XAnnouncement date

-Launching new product, medical mask which collaborates with the professional baseball team "Hiroshima Toyo Carp"

Oct 25, 2017

-Announcement of Repurchases in Conjunction with Treatment of Fractional Shares Resulting from Share Consolidation

Oct 18, 2017

- -Announcement of JMS Group Mid-term Management Plan (April 2017-March 2020) Sep 1, 2017
- -Developing new product "GC-X01", Hemodialysis Machines. Jun 7, 2017





Medical mask which collaborate with professional baseball team "Hiroshima Toyo Carp"









The Bridge to Good Health Care

The assessment figures described on this report are based on available information at this moment, including uncertain data. Actual results may be different from the figures.